

# Tailored Dynamics 365 Business Central Solutions

EXPERT IMPLEMENTATION, TRAINING, AND  
ONGOING SUPPORT FOR SUCCESS



Presented By:

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<https://techcgroup.com/saa-s-msp/businesscentral/>



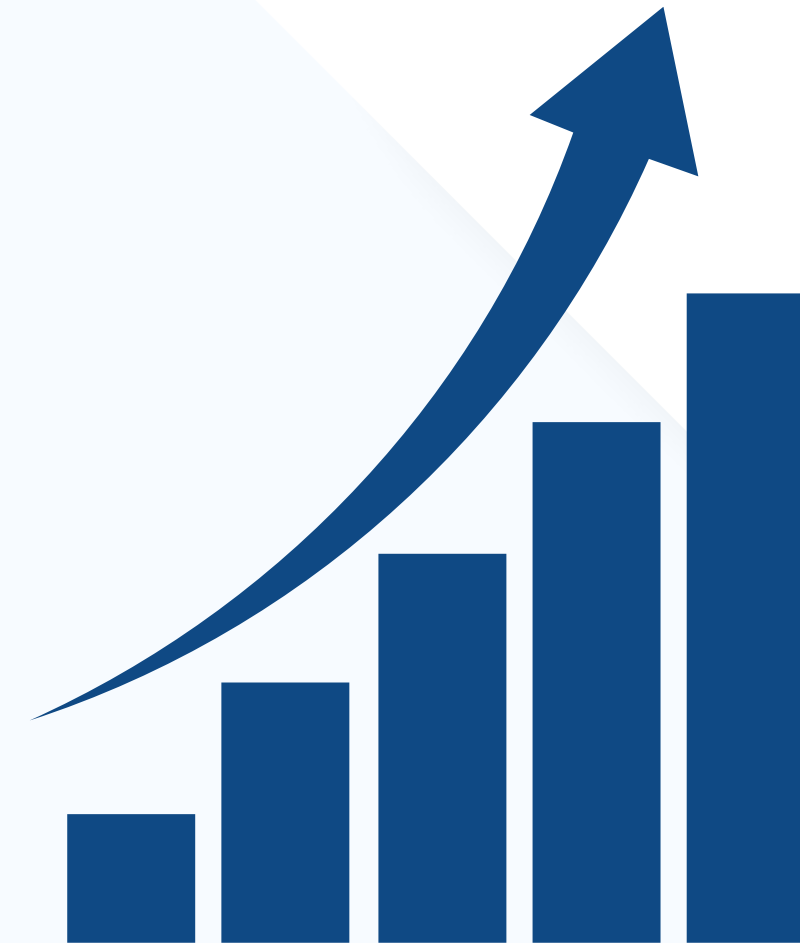
# TRANSFORMING INDUSTRIES WITH TAILORED DYNAMICS365 BUSINESS CENTRAL CONSULTING, IMPLEMENTATION AND SUPPORT

Technology Consulting Group (TCG) has a strong focus on specific business industries, allowing businesses to tailor solutions that address unique business challenges. The team at TCG is composed of highly skilled professionals with extensive experience in implementing and optimizing Business Central. We offer a full range of services, from initial consultation and implementation, training, and ongoing support, and optimization.



# MAXIMIZING BUSINESS GROWTH WITH TCG'S BUSINESS CENTRAL SOLUTIONS AND SMB SUPPORT

TCG prioritizes understanding your business needs and delivering personalized solutions that drive business growth. We can show you how we can meet and exceed all of your business needs. Starting with our Enterprise Relationship Planning (ERP), Business Central. We have highly skilled professionals in implementing and optimizing Business Central, thereby prioritizing your business growth. We have an entire SMB and SMC offering that support our business central implementation packages. See more offerings on the SMB offer tab of this workbook.



# **COMPREHENSIVE PRE-SALES SURVEY FOR DYNAMICS 365 BUSINESS CENTRAL: ASSESSING BUSINESS NEEDS, READINESS, AND DEFINING IMPLEMENTATION GOALS**

We use presales survey questions to help us understand the needs and readiness of companies looking to implement Dynamics 365 Business Central. This will help us define objectives, clearly outlining the goals and objectives of the implementation. Assemble a project team and include key stakeholders from various departments. We can draft a rough timeline for implementation and monitor the projects' status. During the survey/interview we collect information such as company size, industry, and primary products and services. We inquire about current systems and processes, technical readiness, budget, training and support, and the decision-making process.



# SYSTEM ADMINISTRATOR TRAINING FOR DYNAMICS 365 BUSINESS CENTRAL: ENHANCING MANAGEMENT, TROUBLESHOOTING, AND SYSTEM OPTIMIZATION FOR ORGANIZATIONAL SUCCESS

We offer training to system administrators to ensure administrators can manage and configure the system effectively, handle user permissions, manage data, and customize workflows. It helps to quickly handle troubleshooting issues. Aid in leveraging advance features, and optimizing system performance, leading to a more efficient, secure and scalable environment. Ultimately supporting the organization's growth and success.





## ONGOING USER SUPPORT FOR DYNAMICS 365 BUSINESS CENTRAL: MAXIMIZING PRODUCTIVITY, ADOPTION, AND ROI

We offer user support after implementing Dynamics 365 Business Central to ensure users can fully utilize the system, increasing productivity and efficiency. It helps resolve issues quickly, minimizing downtime, and provides continuous training to improve user proficiency. This support also allows for system improvements and customizations, enhancing the overall experience and maximizing return on investment. Ongoing support aids in user adoption, which helps user become more comfortable and proficient with the system



# Dynamics 365 Business Central

Connect finance, sales, service, and operations teams with a comprehensive business management solution trusted by over 30,000 small and medium-sized businesses.



Named "the Best ERP System" in 2024 by Forbes Advisor

# Dynamics 365 Business Central Capabilities

<div>  <b>Finance and Accounting</b> <ul style="list-style-type: none"> <li>General Ledger</li> <li>Unlimited Dimensions</li> <li>Multiple currencies</li> <li>Multiple companies</li> </ul> </div> <div> <ul style="list-style-type: none"> <li>Budgets</li> <li>Financial reporting</li> <li>Consolidation</li> <li>Intercompany postings</li> <li>Statistical accounts</li> </ul> </div> <div> <ul style="list-style-type: none"> <li>Cash flow forecast (AI)</li> <li>Fixed assets</li> <li>Cost accounting</li> <li>Deferrals</li> <li>Electronic payments/direct debits</li> </ul> </div> <div> <ul style="list-style-type: none"> <li>Customer payment process</li> <li>Late payment prediction (AI)</li> <li>Bank account reconciliation (AI)</li> <li>Bank account management</li> <li>Check writing</li> </ul> </div>			
<div>  <b>Sales and marketing</b> <ul style="list-style-type: none"> <li>Contact management</li> <li>Campaign management</li> <li>Interaction and email logging</li> <li>Opportunity management</li> <li>Dynamics 365 Sales integration</li> </ul> </div>	<div>  <b>Sales and delivery</b> <ul style="list-style-type: none"> <li>Sales invoicing</li> <li>Sales order management</li> <li>Sales line pricing and discounting</li> <li>Campaign pricing</li> <li>Sales invoice discounts</li> </ul> </div>	<div>  <b>Purchasing and payables</b> <ul style="list-style-type: none"> <li>Purchase invoicing</li> <li>Purchase order management</li> <li>Purchase return order management</li> <li>Alternative order addresses</li> <li>Purchase invoice discounts</li> </ul> </div>	
<div>  <b>Inventory</b> <ul style="list-style-type: none"> <li>Inventory control</li> <li>Item categories and attributes</li> <li>Item tracking</li> <li>Multiple locations</li> <li>Location transfers</li> </ul> </div>	<div>  <b>Supply planning and availability</b> <ul style="list-style-type: none"> <li>Supply planning</li> <li>Demand forecasting</li> <li>Sales and inventory forecasting (AI)</li> <li>Order promising</li> <li>Calendars</li> </ul> </div>	<div>  <b>Project management</b> <ul style="list-style-type: none"> <li>Basic resources</li> <li>Capacity management</li> <li>Multiple costs</li> <li>Jobs</li> <li>Time sheets</li> </ul> </div>	
<div>  <b>Service management*</b> <ul style="list-style-type: none"> <li>Planning and dispatching</li> <li>Service contract management</li> <li>Service item management</li> <li>Service order management</li> <li>Service price management</li> </ul> </div>	<div>  <b>Warehouse management</b> <ul style="list-style-type: none"> <li>Bin Tracking</li> <li>Inventory picks and put-aways</li> <li>Warehouse receipt</li> <li>Warehouse shipment</li> </ul> </div>	<div>  <b>Manufacturing*</b> <ul style="list-style-type: none"> <li>Assembly management</li> <li>Standard cost worksheet</li> <li>Production bill of materials</li> <li>Basic capacity planning</li> <li>Machine centers</li> <li>Version management</li> </ul> </div>	



# DYNAMICS 365 BUSINESS CENTRAL

Make your vision a reality with a connected business management solution that enables you to **adapt faster, work smarter, and perform better**



## Adapt Faster

Be prepared for disruption with the insights needed to **pivot quickly**, shift business models, and cultivate strategic plans



## Work Smarter

Empower your people to **confidently take action and get more done** with AI-infused processes, automated workflows, and interoperability with Microsoft 365+ Teams.



## Perform Better

Enable better business performance with continuous **process improvements** responsiveness across your entire business-not just financials.



# THANK YOU

FOR YOUR ATTENTION AND  
PARTICIPATION



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